



AVA WEALTH CONSULTANCY FINANCIAL PLANNING TRAINING & INTERNSHIP PROGRAM



PRESENTED BY:
NURAI SYAH SAFARINA BINTI ABDULLAH
24TH JUNE 2018 - 24TH JULY 2018

MY BIODATA

NURAI SYAH SAFARINA BINTI ABDULLAH

20TH JUNE 1997

FROM TAWAU, SABAH

UNIVERSITI MALAYSIA SARAWAK (UNIMAS)

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THE STORY BEGIN WITH...



NEXT CHAPTER...





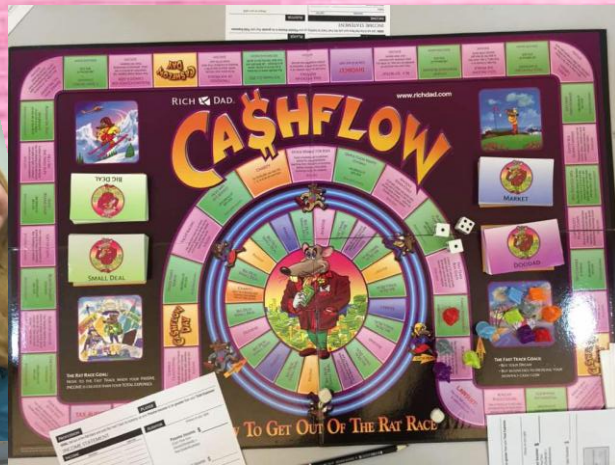
WHO IS YOUR
N O A I D S

Class Activity, Customer List Quiz, Give your **Priority** to the customer who need to you.
Suggested Topics:
1. Who are your competitors?
2. How much do you need to invest?
3. How long do you need to invest?

3 JUTA FY
TEN
1. Bagaimana cara...
2. Bagaimana cara...
3. Bagaimana cara...
4. Bagaimana cara...
5. Bagaimana cara...
6. Bagaimana cara...
7. Bagaimana cara...
8. Bagaimana cara...
9. Bagaimana cara...
10. Bagaimana cara...



**GAME PAUSED!!!
LETS FOCUS,
CLASS TIME!!**



**CASHFLOW
GAME SESSION**
😊



**EXAM
TIME!!
(TBE -
OUM)**

SPECIAL CHAPTER (PT1)



SPECIAL CHAPTER (PT2)



SPECIAL CHAPTER (PT3)



PUTERI HARBOUR



CORPORATE VISIT D-1



CORPORATE VISIT D-1



FAMOUS NASI
AYAM
RESTAURANT AT
BUKIT GAMBIR

CORPORATE VISIT D-1



CORPORATE VISIT D-1



CORPORATE VISIT D-1 (THE END OF D-1)



**ROYAL REGENT
CONDOMINIUM
& FAMILY VISIT IN
KLANG**

CORPORATE VISIT D-2



MENARA GREAT EASTERN

CORPORATE VISIT D-2 – THE END OF THE DAY



BANK NEGARA MALAYSIA



RAYA CELEBRATION WITH GETB FAMILY



SALAM KOSONG-KOSONG FROM US 😊

ITS REFRESHING TIME ☺

GUNUNG
PULAI
WATERFALL



BANK & BOOTH ATTACK



MAYBANK & CIMB TAMAN U

MEGA BOOTCAMP 2018 2DAYS 1 NIGHT



PINETREE
HOTEL,
BATU
PAHAT

VISITING SG BATU PAHAT WITH MISS FEI BEE



ITS OUR GRADUATION DAY!!! 😊



ITS FUNFAIR TIME!!! 😊



ITS OUR FAREWELL ALREADY ☹️



Handling objections skill

Improving communication skills

Great Eastern Takaful product and information

Knowledge, tips and skills from seniors.

how to use Getbis, E-submission and CFF form



WHAT I'VE LEARNED IN THIS 1 MONTH???

sales cycle

Sales kit presentation

Takaful Basic Examination



LOVE IN THE AIR...

SPECIAL THANKS TO:

AVA PLANNERS
Since 1995

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Supremacy Excellence Award
国际最佳代理
LEAA Top 50 Executive LPA
国际最佳代理

创造您想要的，保障您拥有的，完成您的心愿，消除您的擔憂。
Wealth » Creation • Protection • Accumulation • Distribution

**MR ANDY LIM (I.O)
GROUP SENIOR MANAGER
MS VIOLET LEE
UNIT MANAGER**



**MR AMIR MUSLIM
RA & TRAINER**



**ALL FELLOW MEMBERS OF
INTERNSHIP BATCH H**