



**NOR FATASHA BINTI
TRIONO**

21/2 – 7/5

“2019”

TESTIMONY INTERNSHIP PROGRAM

AVA WEALTH CONSULTANCY



Hello and Hi! I am Nor Fatasha binti Triono.

Bachelor Business Administration
(Islamic Finance) at Universiti Sultan
Zainal Abidin, Terengganu.

I was born at Segamat, Johor!

Get know this Insurance Industry through
my cousin and Internet!



What have I learned during my internship?

- ❖ Gain deeper understanding on information of Financial Planning.
- ❖ We also learn about product knowledge, skills enhancements, and sharing session by Senior Agents.
- ❖ Learn about Neuro-Linguistic Programming (NLP) which helps me to understand and guide my own values.
- ❖ Learn how to handle objection and rejection • Have knowledge on the process from open until close case • Helps to improve my soft skills such as communication and leadership.



During Takaful Night Meeting

- Discuss about close cased
- Sharing tips and experiences
- Q&A Session with senior agents
- Interview session
- coaching



Weekend Trip



Weekend Trip



- Bazaar Karat
- JBCC
- Forest City
- Ari's House
- Muzium Layang-layang
- Pejabat En Hendery
- UTM Skudai
- GE HQ (KL)
- Gunung Pulai
- And many more ...







Cash Flow Game.

During cash flow game, we learn about:

- 1) How to manage property*
- 2) Get knowledge about type of asset*
- 3) Feel like handling real life (scenario)*
- 4) Importance of takaful/ insurance*
- 5) Learn on how to invest*





Visit Mr Andy's House (CNY)

During this visit:

- 1) We can know each other with all members of SG Taman U
- 2) Bonding time.
- 3) Go to Mr Andy's house.
- 4) Mr Andy share his memories.



Angpau !

SG Takaful Convention





Ms Violet Birthday + Farewell Lunch <3





Finally, Its my Graduation Day !



CONGRATULATIONS everyone !





*A big thanks to MR
Andy & Ms Violet !*

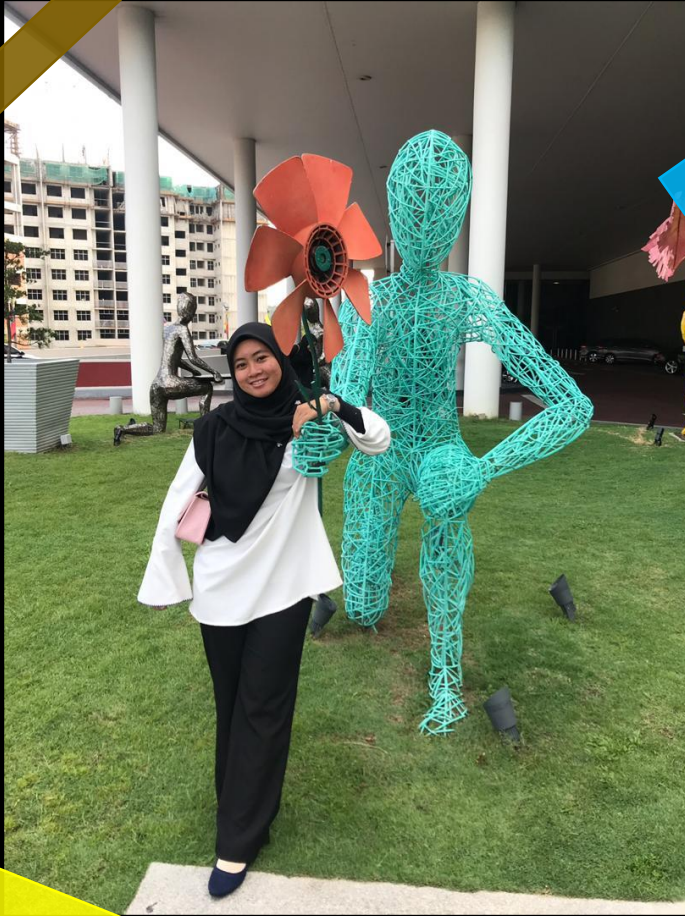
*I would like to express my special thanks
and gratitude to Mr Andy Lim
Wee Kean and Ms Violet Lee Yen Ping
for the guidance and knowledge
about the career path that I am looking
for.*

*Also thanks to AVA staff, Kak Farah ,
Kak Ain and all of Senior Agents that
help us a lot during this internship.*

*Thank you for all the supports that you
gave to us which is something that
cannot be replaced.*

I really enjoyed my time here !

MAY YOUR DREAM COMES TRUE !



THANK YOU !
