

# AVA Wealth Consultancy

Financial Planning Training and Internship Programme



Presented by:
Nur Aliya Arina Ab Azit
24 June 2018 – 25 July 2018









# APPRECIATION POST 4







Violet Lee Yen Ping





Special thanks to all of them

From left (up): Miss Violet, Mazlini, Sara, Me, Fatin, Aisyah, Fateha, Farah, Aini

From left (down): Mr Andy, Amelina, Hairul, Munzeer, Amir



After a month training:

Develop more skills in interpersonal and intrapersonal.

Learn about Neuro- Linguistic Programming (NLP) which helps me to understand and guide my own values.

Attend TBE preparation class and examination.

Attend morning meeting (every Monday) and weekly meeting (Wednesday night) which helps me boost myself to success.

Get to know friends/ mentor with different perspectives and make myself able to stand in these dynamic industries.

Know the true meaning behind a Takaful agent's job.

Improve my communication skills and handling objection skills.

Learn how to use GETBIS, CFF Form, Proposal Form and e-Submission.





### **Ice Breaking Session**









Chau

- The session where first time we met each other.
- Introducing ourselves, play games.
- It's a happy night, although some of us just arrived, we really enjoy the games. Thanks to Chau (Game master)!





#### UTM Skudai, Johor













- ☐ Tips:
- i. Apply sunblock (Max layer you can).
- ii. Bring mineral water.
- iii. Don't take many shoot (for those who doesn't love to selfie) in one place as more than 5 places we need to get out from the car and take a picture. (May not applicable to everyone).
- iv. Bring some snacks.
- v. Better not to wear "Baju Kurung" ☺.

# **First Meeting**





Weekly Meeting (Night)

**Morning Meeting** 

## CASH FLOW GAMES



#### Tips:

- Reduce monthly expenses by paying off certain debts.
  - ✓ Grow wealth through investing.
  - ✓ Buy insurance.
  - ✓ "When you buy the things you do not need, soon you will have to sell things you need" – Warren Buffett.







### **Takaful Basic Examination done!**





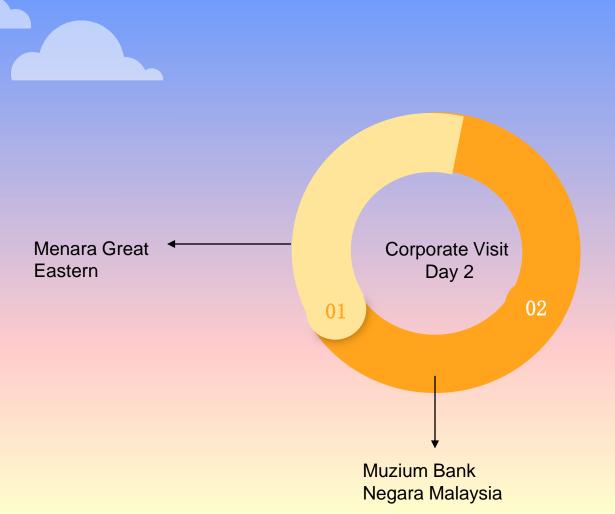






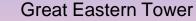












- ➤ The Great Eastern Tower in Kuala Lumpur, Malaysia, is the headquarters of Great Eastern Life Assurance Bhd, a member of Great Eastern Holdings Ltd in Singapore.
- It is located along Jalan Ampang.
- > Height: 116 m
- **Floors**: 20
- Opened: 2002
- Construction started: 1998
- Owner: Great Eastern Life















LET'S CELEBRATE OUR ACHIEVEMENTS TOGETHER



Great Eastern

Each friend represents a world in us, a world not born until they arrive, and it is only by this meeting that a new world is born. – Anais Nin



#### SG Batu Pahat













45, Jalan Penjaja 3, Taman Kim's Park Business Center, 83000 Batu Pahat, Johor

Tel: 07-431 4900 Hp: 012-777 1938 Booth Attack & Bank Attack -

Strength does not come from winning. Your struggles develop your strengths. When you go through hardships and decide not to surrender, that is strength.

-Arnold Schwarzenegger









## **Super Day Southern Region**





SG Taman Ú Raya Celebration













# CRADUATION PRODUCTION









# It's a trip 03 Puteri Harbour **Forest City** 02 01 LegoLand

## **Forest City Golf Resort**

It is located adjacent to Singapore, approximately 5km from the Second Link and 40 minutes to Singapore CBD.

#### ☐ Tips:

- i. Apply sunblock.
- ii. Try not to wear high heels (may not applicable for everyone).
- iii. Bring power bank (still there are some port to charge camera/ phone there).
- iv. Free beverages provided.













# Last Moment





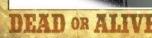
















DEAD OR ALIVE



**EXTRA** 











#### For reader,

- 1. This internship programme is very effective and create job opportunity to build our own career.
- 2. This industry give you freedom of time, career advancement, job satisfaction, growing industry and clear career pathway.
- 3. The internship will expose you to the benefits of Takaful in life.
- 4. This industry encourage us to be more friendly with others.
- 5. Last, we are selling concept, not product.

# Acknowledgement

Highest appreciation and big thank you to Mr Andy and Miss Violet for the guidance and knowledge about the career path that I am looking for. Same goes to the hospitality provided during the internship programme.

I really enjoyed my time here. Although it quite packed and intensive, it makes me energetic as the programme really great and I learnt many things.

Everyday here is a positive day plus I have been surrounded with positive and cooperation environment and team member. To all the main power, Amir, Ain and Farah, you did a very good job.

Thank you so much too to both of my parent for allowing, believe and support me in every path that I chose.

Last but not least, to my batch member (Internship H), it is a nice journey and experience to know all of you. I explore many things with you. Hope our friendship will never end. All of you a very great!

#### I GREAT, YOU GREAT, WE GREAT!





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