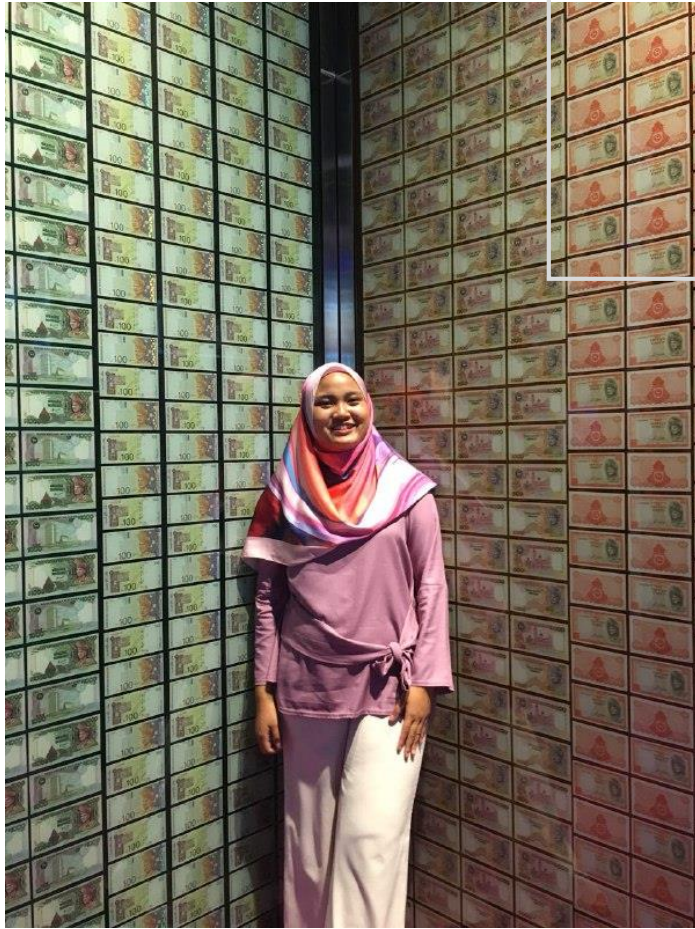


INTERNSHIP PROGRAM & FINANCIAL PLANNING TRAINING



Testimonial by:
MAZLINI BINTI MAZELAN
24 JUNE 2018-24 JULY 2018





MY DETAILS

- Mazlini Binti Mazelan
- From Kuantan, Pahang
- Student Universiti Malaysia Sarawak
- Pursue in Bachelor of Science with Honours (Human Resource Development
- Contact:
 - Email: mazliniimazelan@gmail.com
 - Instagram: mazlini_
 - Facebook: Mazlini Mazelan

What have I learned during my internship?

- Gain deeper understanding on information of Great Eastern Takaful and their products
- Learn how to use Getbis, E-submission and CFF form
- Learn about Neuro-Linguistic Programming (NLP) which helps me to understand and guide my own values.
- Study and pass Takaful Basic Examination
- Obtain skills on how to present well using the sales kit
- Learn how to handle objection and rejection
- Have knowledge on the process from open until close case
- Helps to improve my soft skills such as communication and leadership.
- Get to know the secret skills and experience from senior agent.



SIGHTSEEING NEW PLACES

During our internship period , we are also given the opportunity to visit several places in JB and KL. It was a great experience despite attending class everyday. Below is the listed places that we have went:

- Universiti Teknologi Malaysia, Skudai
- Forest City
- Puteri Harbour
- Legoland
- SG Yong Peng
- Steven & Grace Office, Bukit Gambir
- SG Maluri
- Menara Greast Estern, Kuala Lumpur
- Museum Bank Negara Malaysia
- Gunung Pulai Waterfall
- Pintetree Hotel, Batu Pahat
- SG Batu Pahat

Universiti
Teknologi
Malaysia,
Skudai



Forest City



Puteri Harbour



Legoland



SG Yong Peng



Steven & Grace Office, Bukit Gambir



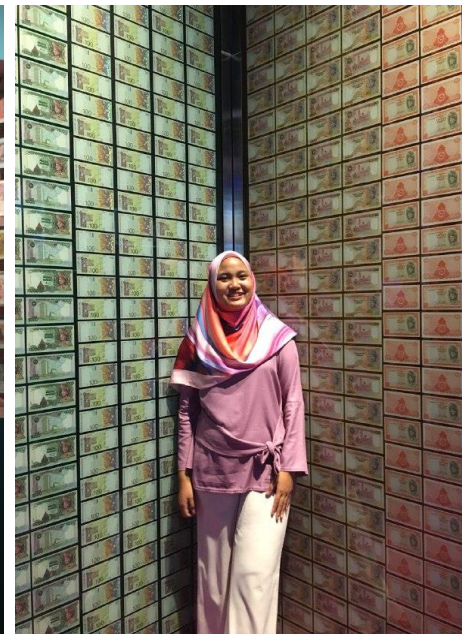
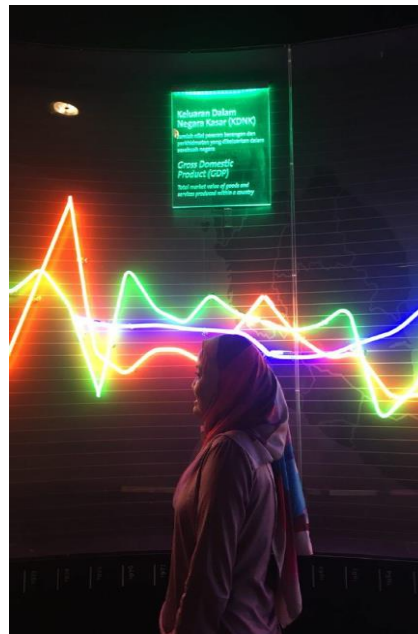
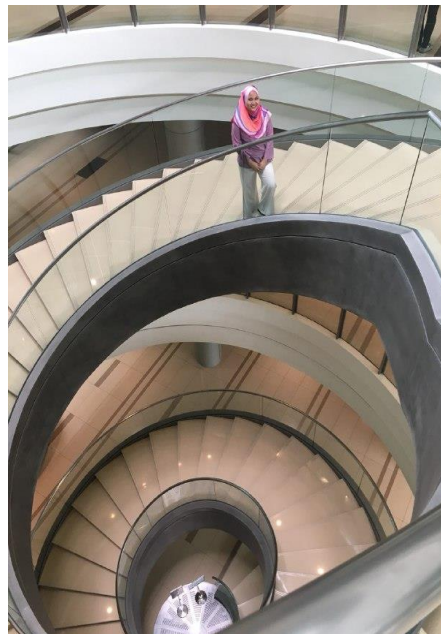
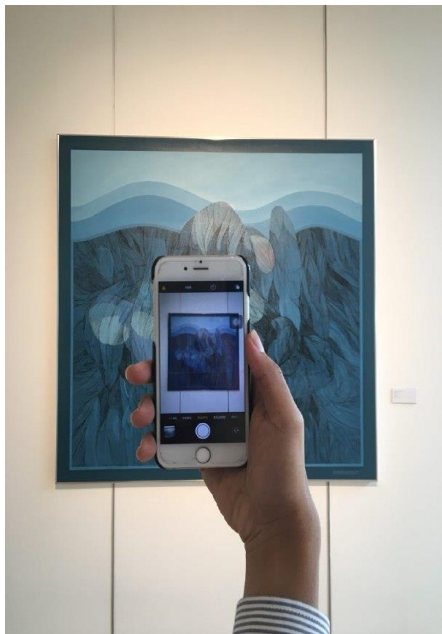
SG Maluri



Menara
Great
Eastern,
Kuala
Lumpur



Museum Bank Negara Malaysia



Gunung Pulai Waterfall



Boot camp, Pinetree Hotel, Batu Pahat



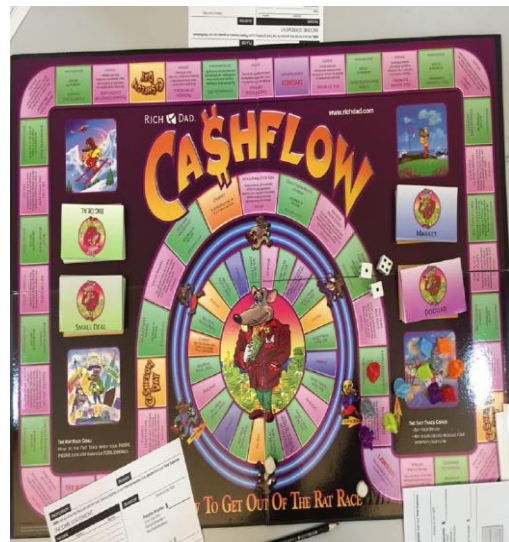
SG Batu Pahat



Morning meeting & Night meeting



Other activities : Review session,
Cashflow game, Bank attack, Booth
project





LIST OF ACTIVITIES

- Daily class
- Review session
- Sharing session from senior agents
- Night meeting
- Morning meeting
- Takaful Basic Examination
- Watching movies
- Role play
- Bank attack
- Booth project

“WHEN YOU ARE YOUNG, WORK TO LEARN, NOT TO EARN.” –ROBERT KIYOSAKI



AVA PLANNERS

Mazlini Binti Mazelan

Takaful Planner
B. (Hons) Human Resource Development (UNIMAS)
H/P: +6012-897 2270
Email: mazliniimazelan@gmail.com



SG Pahang Branch:
No.61, Tingkat Atas,
Jalan Bunga Tanjung,
28400 Mentakab, Pahang.
Tel: 09-2775698

24 Hrs GET Careline: 1300-13-8338

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INTERNSHIP FEEDBACK

- This internship program creates a job opportunity that can build your desire career that you have imagine before.
- Lots of useful input that you can get and its inspire you to move forward.
- The exposure on the importance and benefits of Takaful
- Can improve soft skills and leadership through communicating or confronting with people.
- This career can give you freedom of time, career advancement, job satisfaction, growing industry and clear career pathway.
- You can write your own cheque in which you are your own boss.



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Office Correspondence Address:
No.15 & 17 & 19 & 23, Jalan Kebudayaan 12,
Taman Universiti, 81300 Johor Bahru.
Tel: 07-550 6662 PA H/P: 012-651 9871
RA H/P: 011-5076 9871 HR H/P: 012-410 9096
Servicing: andyvioletpa@gmail.com
Recruitment: andyvioletra@sg.com.my



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EMPLOYER

Work for other to exchange income

BUSINESS SYSTEM

System is working for you.

SELF-EMPLOYED

Work for ourself in which time is
money

INVESTOR

Money is working

ACKNOWLEDGEMENT

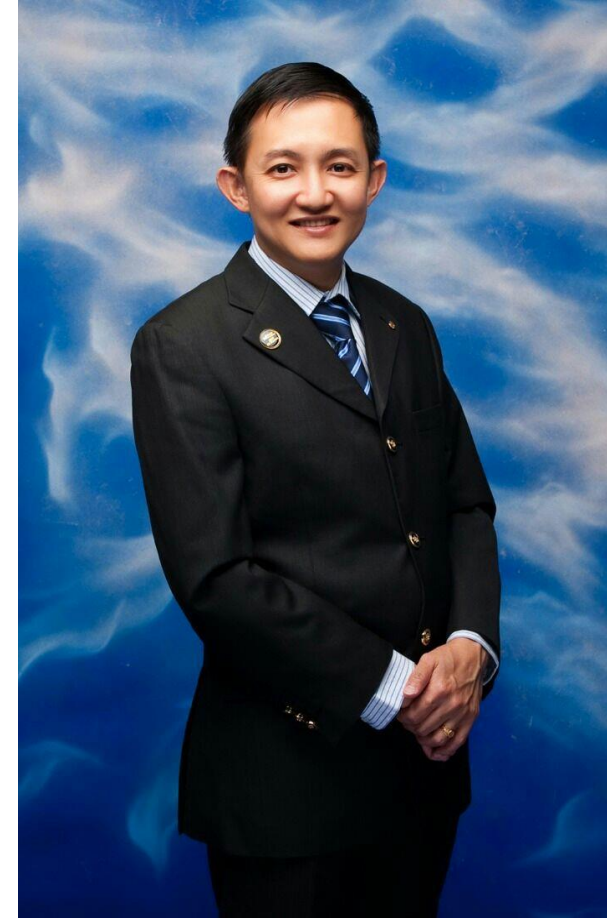


Ms Violet Lee Yen Ping

I would like to express my special thanks and gratitude to Mr Andy Lim Wee Kean and Ms Violet Lee Yen Ping for the guidance and knowledge about the career path that I am looking for. Same goes to the hospitality provided from their team during this internship program.

I really enjoyed my time here because I am surrounded with positive environment and team member. To all of the biggest main power, Amir , Ain and Farah , without all of your this program would not have succeed. You have done a great job. Million of thanks to both of my parent for supporting and believe me in my path that I have chose.

Last but not least, to my batch member Internship H, it is a very ordinary journey and great experience with all of you. I will treasure this memories and hope that our friendship will last forever. It was nice to meet all of you back then!



Mr Andy Lim Wee Kean



THANK YOU