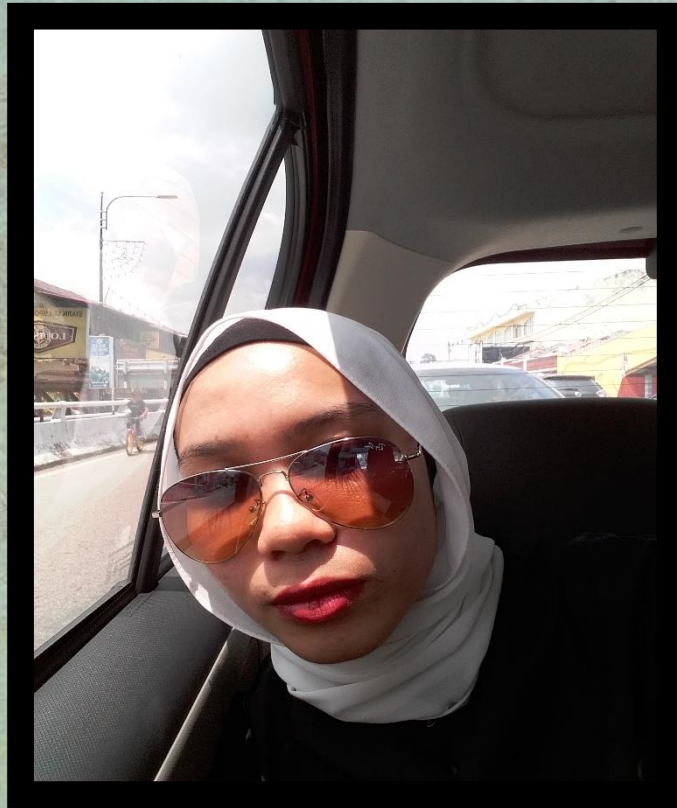


BATCH H INTERNSHIP PROGRAM (MY TESTIMONIAL)



FATIN NAJIHAH BINTI MOHAMAD HIRWAN
24 JUNE 2018-24 JULY 2018



MY BACKGROUND

- Fatin Najihah Binti Mohamad Hirwan
- 21 years old
- From Klang, Selangor
- Pursue in Bachelor of Science with Hons. (Cognitive Science) in Faculty of Cognitive Science and Human Development
- Contact:
 - Email: fatinnajihahirwan@gmail.com
 - Instagram: faatinnaajihah
 - Twitter: faatinnaajihah
 - Facebook: Fatin Najihah Mohamad Hirwan



What have I learned during 1 month training?

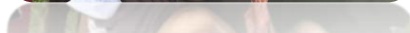
- I learned how to use GETBIS and eSubmission Takaful which is needed to enter client's detail in order to close case.
- I learned all the products provided in Takaful and gain knowledges deeper through everyday classes.
- I learned how to approach strangers through direct approach such as Bank Attack.
- I learned about Neuro-linguistic Programming and how to apply it in this career.
- I learned how to handle objections and sorts of possible questions that might be given by the clients.
- Gain a lot of skills presentation using Sales Kit.



**IT'S TIME TO
ENJOY YOUR
LIFE 😊**



UTM





Forest City





GREAT EASTERN HQ, KL





BOOTCAMP, BATU PAHAT



Appreciation Post



I take this opportunity to express all my appreciation and honest thanks to both of my heroes which is Mr. Andy Lim and Ms. Violet for the tremendous time and energy you have spent during our one month internship training. There are a lot of new knowledges that we have learnt especially anything that related with this career. Thank you for all the supports that you gave to us which is something that cannot be replaced. Million thanks also to the staffs Amir, Farah and Ain for helping us during our hard time and always bear with our entertainment during everyday classes. Looking forward to gain more knowledge from the expert seniors and get to achieve our goals. Thanks a lot! 😊



Mr. Andy Lim Wee Kean

Ms. Violet Lee Yen Ping

This is

Goodbye.

For now. :) U

