





Since 1991

## **AVA WEALTH CONSULTANCY (Financial Planning Training &** Internship Programme)



- AMIRA FARHIDA BINTI BADRUL HISHAM
- B.(HONS) ENTREPRENEURSHIP
- NORTHERN UNIVERSITY OF MALAYSIA (UUM)

Internship Duration : 11 February 2019 – 13 March 2019

#### **MY PERSONAL DETAILS**

- NAME : AMIRA FARHIDA BINTI BADRUL HISHAM
- BIRTH DATE : 5 NOVEMBER 1996
- COURSE : BACHELOR IN ENTREPRENEURSHIP (HONS)
- COLLEGE : NORTHERN UNIVERSITY OF MALAYSIA (UUM)
- HOMETOWN : MUAR, JOHOR

## WHAT I DO AND LEARN DURING INTERNSHIP

- INTRODUCTION TO FINANCIAL PLANNER
- LEARN TAKAFUL PRODUCT
- LEARN GETBIS & e-SUBMISSION
- REVIEW SESSION
- LEARN NLP
- LEARN ON SALES CYCLE
- TAKE TAKAFUL BASIC EXAMINATION
- LEARN COMMUNICATION SKILLS TO APPROACH PROSPECT
- DOING A FILED WORK

#### CASH FLOW GAME





### **TBE EXAMINATION**



#### HUTAN LIPUR GUNUNG PULAI







## VISIT UNIVERSITI TEKNOLOGI MALAYSIA (UTM) , JOHOR













## ATTEND TAKAFUL CONVENTION AT PUTRAJAYA









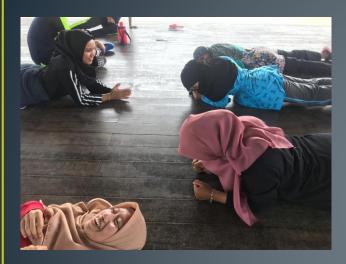
## **ROLEPLAY AND SHARING SESSION**



#### VISIT GREAT EASTERN TOWER



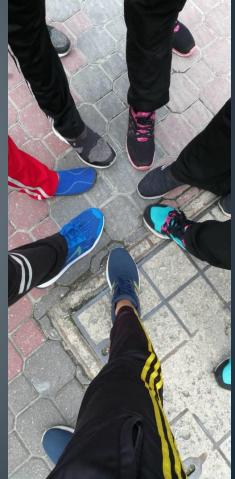
## HEALTHY LIFESTYLE











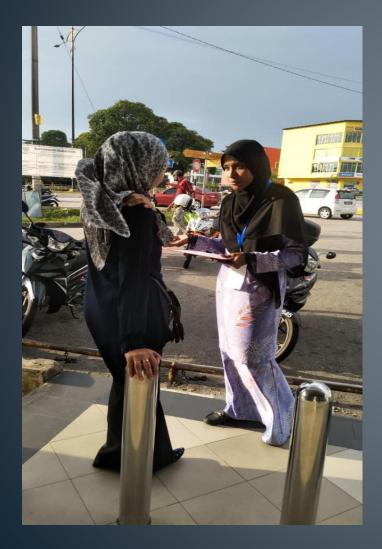
#### SITE VISIT PASIR GUDANG, JOHOR BAHRU







# DO A MARKET ACTIVITY





#### APPRECIATION

- Highest appreciation and big thank you to Mr Andy and Mrs Violet for the guidance and knowledge about this career path. At first, I thought I will only learn about Insurance, but it is totally differ than my thoughts. I learn a lot of new knowledge here. Also, thank you for the hospitality provided during the Internship programme.
- Every Intern mates were very supportive and help each other throughout the journey. Meanwhile, a huge thank to Miss Farah and Miss Ain for all the guidance, good words and being as a mom to us throughout this journey.